



Customer requirements – the design challenge

- Performance. Every Navy has their own bespoke requirements, derived specifically from policy which their warships need to achieve; tailored capabilities, environmental and threat requirements etc.
- Cost. Uncertainty over budgets and cost / requirement decisions.
- Time. The required in-service date may limit the time available for design and build of a warship.



Responses to the design challenge

1. Bespoke designs to specific requirements

- High cost;
- Long design time;
- Limited numbers;
- Configured exactly to the requirements.





2. Variant of an existing design

- Capability not optimised to new requirements;
- Additional costs in converting an existing design to new legislation or standards;
- Additional build complexity existing design optimised to be built in another shipyard;
- Reduced design time required.





3. Flexible baseline design

- Adaptable to closely meet new requirements;
- Design cost and development is reduced;
- The design can be tailored for the budget available.







Flexibility in warship design means...



- Ability to change equipment and capability during design, build, and through-life with minimum disruption to the schedule, and without incurring significant extra risk and cost;
- Ability to adopt a range of build strategies;
- Ability to adopt a range of Combat System acquisition strategies;
- Ability to comply with different standards, rules and legislation;
- Ability to provide varying levels of survivability tailored for the roles, threats and budget;
- Ability to re-use a significant proportion of the design in different projects for different customers.
- It is not just space, weight and power margins for 'fit to receive' equipment;
- It is not just space to accommodate modular weapons or mission equipment.





Why have a flexible warship design



- A flexible design provides the ability to adapt closely to the requirements of different Navies, without posing a risk, cost or schedule penalty to each Navy;
- Minimises the risk associated with building the design in different/multiple countries and shipyards, outside of the country for which the design was originally created;
- Provides the opportunity to include different capabilities within a single class, maximising commonality across the fleet and able to adapt to meet the evolving roles and threat environment over time.



How to achieve a flexible design

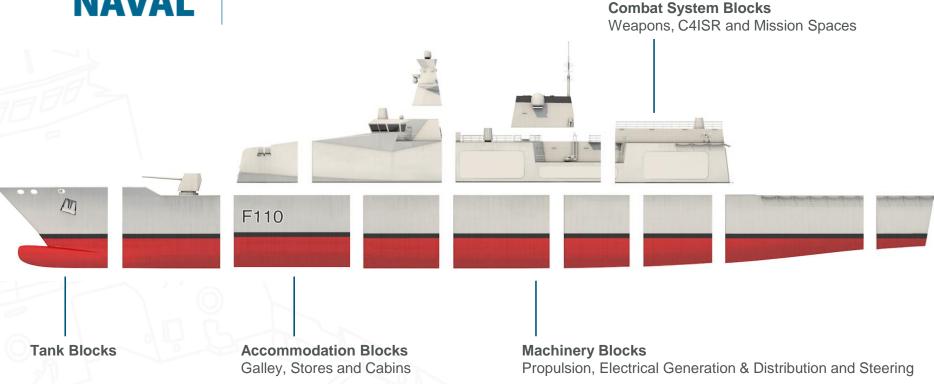


- Functional configuration of design, through the use of capability-focused zones:
 - Reduces the design modifications required for capability and equipment changes;
 - Simplifies build by limiting service connections and interfaces across block boundaries;
 - Allows for the fit of the Combat System to take place later in the build schedule of the ship, reducing the integration risk.





The flexible design – functional configuration







The flexible design – capability flexibility







Capability Area	Example Options within a flexible baseline design
Length Overall	 Minimum size for genuine worldwide open ocean operations to control overall cost. Stretchable to incorporate additional or bespoke capability.
Beam	Minimum size for genuine worldwide open ocean operations to control overall cost.
Propulsion	 Simple propulsion system for low cost. Options for choice of propulsion equipment allowing competition and customer choice
Medium Calibre Gun System	 57mm 76mm 127mm Plus automated magazine for the above solutions.
Stern Arrangement	 Low cost open quarterdeck. Variable Depth Sonar. Stern Ramp with Interceptor RHIB.
Vertical Launch Silo (VLS)	 24 missile VLS. 48 missile VLS. 24 missile VLS with 8-cell strike length VLS.





How to acquire the flexible design

Different Customers = Different Acquisition Strategies

Prime Contractor/Shipbuilder Competition

- Flexible Design provides good baseline for bids compared to new design that brings higher risk;
- Flexible Design simplifies adaption of design for new customers compared to adapting an existing normal design;
- Flexible Design offers savings across multiple customers;
- Flexible Design allows construction in multiple locations in country and overseas.



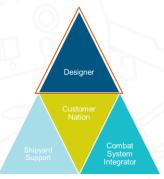


How to acquire the flexible design

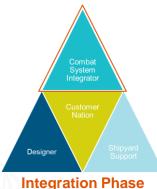
Different Customers = Different Acquisition Strategies

Separate Design and Construction Contractors (Technology Partner and Shipbuilder) Enables Construction Competition/Contract against robust design baseline

- Flexible Design allows shipbuilder to select/compete equipment compared to being tied to equipment in existing design;
- Flexible Design supports modular build strategies;
- Flexible Design allows optimisation to meet customer requirements joint working with customer (learning and technology transfer opportunities);
- Flexible Design allows separate selection of Combat System Ship and Combat System Designer joint working with customer (learning and technology transfer opportunities);
- Flexible Design not tied to an individual shipbuilder allowing best practice build to be implemented Leading Shipbuilding Consultancies can advise without building it themselves.









Production Phase



How to acquire the flexible design

Different Customers = Different Acquisition Strategies

Spiral Development

Adding Capability at later date or on later ships: de-conflicting platform and combat system development, allowing flexibility in the funding profile.

- Flexible Design minimises effort for fitting systems later;
- Flexible Design minimises design and installation costs for different variants;
- · Maximises commonality across the fleet.









Benefits of the flexible design

Easily Optimised to meet Customer Requirements

- Combat System Selection;
- Ship Equipment Selection;
- Survivability;
- Environment.

Reduced Costs for Variants and Upgrades

Facilitates Spiral Development.

Supports any Acquisition Strategy

- In particular separating Design and Construction Contracts and Spiral Development;
- Technology Partner (Platform Designer, Combat System Integrator, Shipbuilding Adviser) working with Customer and Shipbuilder(s).











Flexible Design as an Acquisition Opportunity









Marzo 15 - 17 de 2017