



Organizan:

A practical approach for decision-making on preliminary naval ship cost estimating using multiple cost estimation methods

About me

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- Mechanical Engineer (Universidad Tecnológica de Bolívar, 2013)
- Adjunct professor at Universidad Tecnológica de Bolivar (2013 - 2015)
- Naval Architecture Designer at Cotecmar's Design and Engineering office (2015 – Current date)
- Areas of development and research at Cotecmar:
 - Analysis and design of ship structures
 - Mathematical modelling for ship design

Agenda

1. **Introduction to naval ship cost estimating**
2. Motivation for a decision-making approach on preliminary naval ship cost estimating
3. The proposed approach
4. Example of usage
5. Concluding remarks

Cost vs. Price

Cost: amount of money needed to actually produce an item.

Price: what you and I must pay for that item in the marketplace.”



<https://www.solereview.com/what-does-it-cost-to-make-a-running-shoe/>

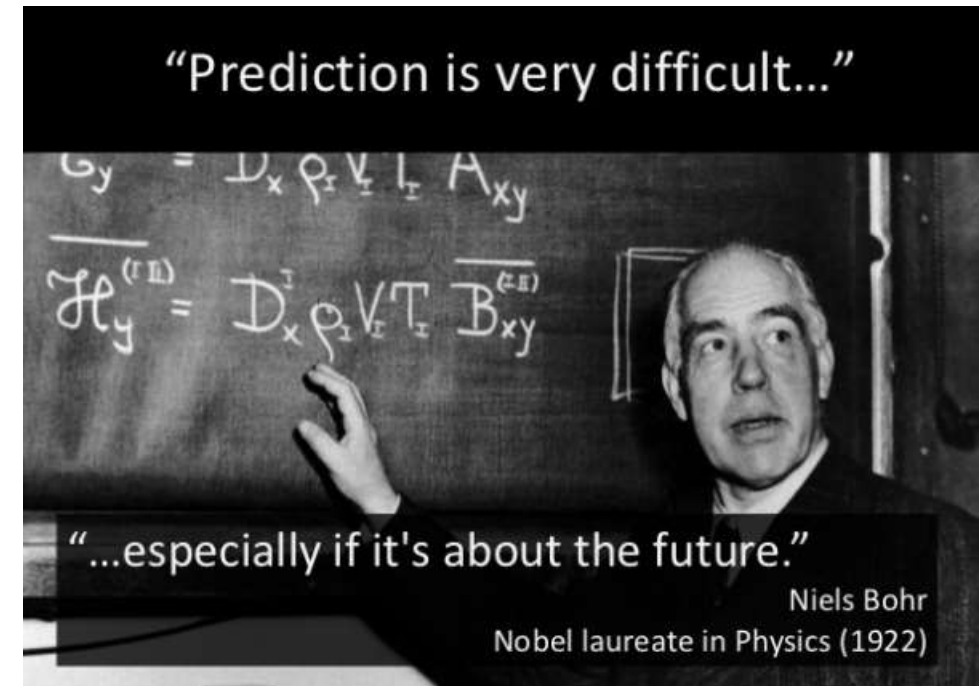
Cost estimating

Cost estimating is a **process**:

- collect and analyze historical data
- apply quantitative models, techniques and tools

...to predict an estimate of the future cost of :

- an item
- product
- program
- ...or task



<https://www.slideshare.net/mti2/commercial-success-from-innovation>

Cost estimating process

“Cost estimating is the application of the art and the technology of approximating the probable worth (or cost), extent, or character of something **based on information available at the time**”

Initiation and research

Your audience, what you are estimating, and why you are estimating it are of the utmost importance

Assessment

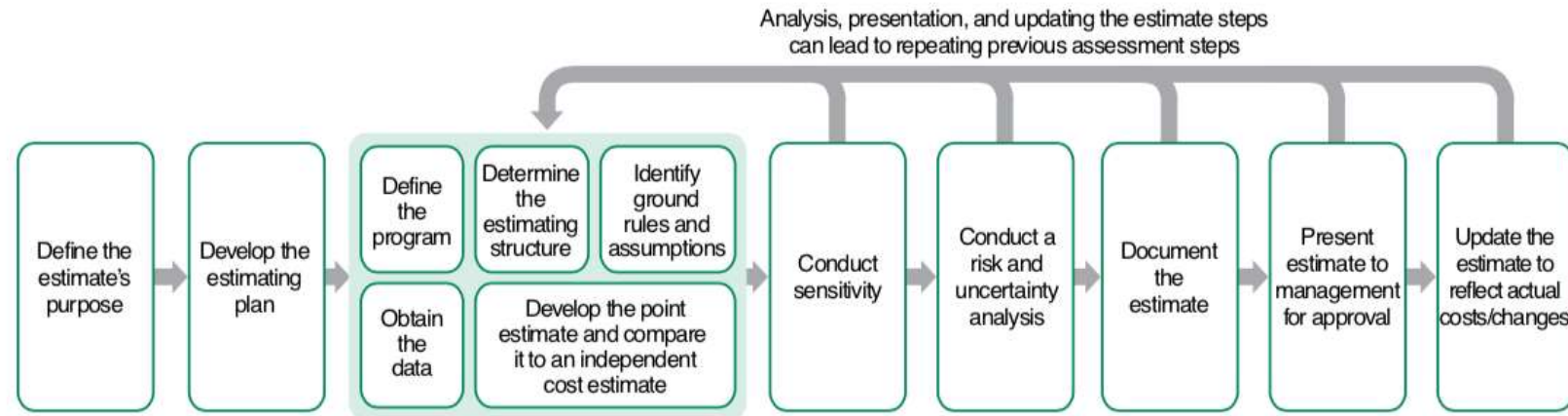
Cost assessment steps are iterative and can be accomplished in varying order or concurrently

Analysis

The confidence in the point or range of the estimate is crucial to the decision maker

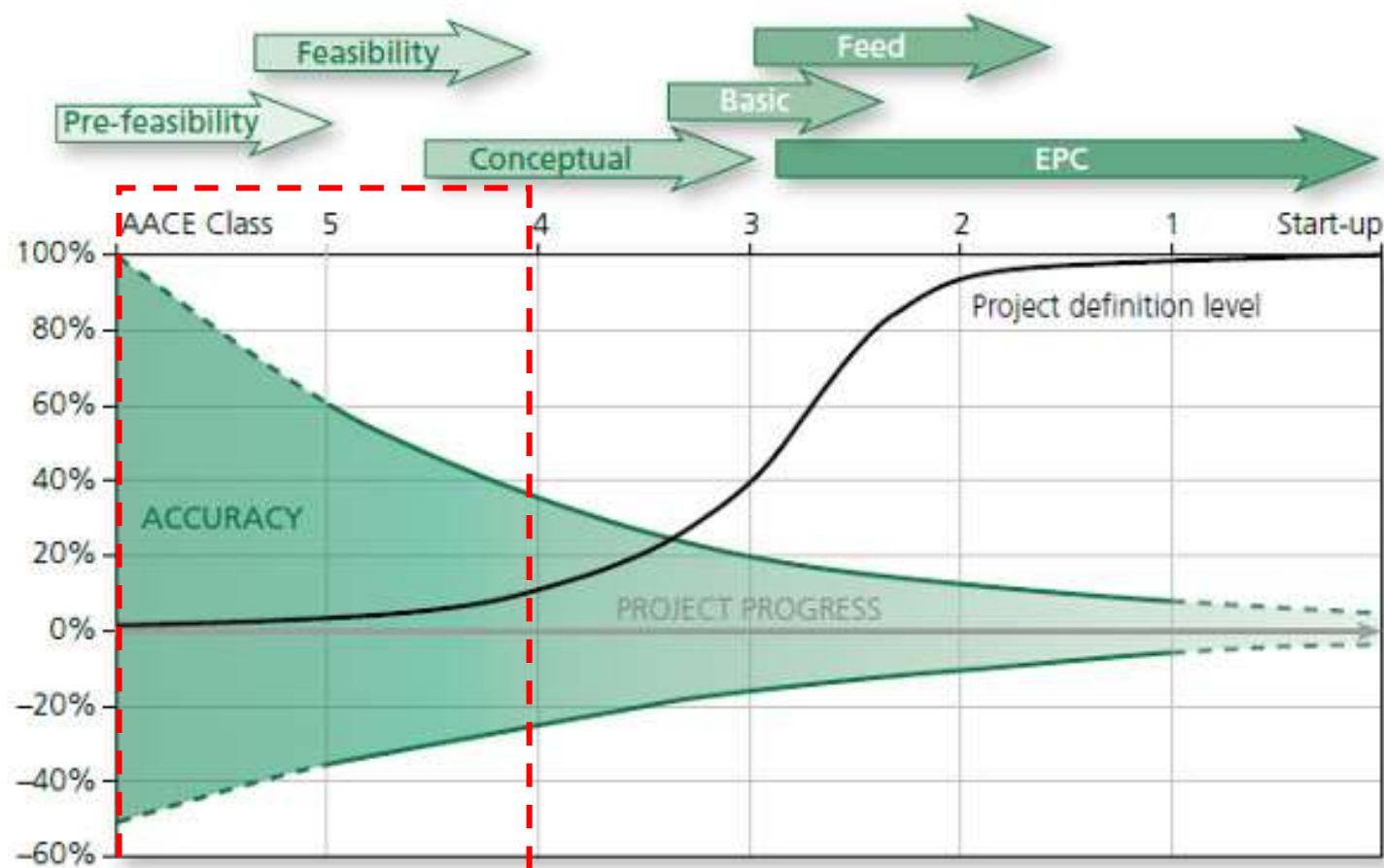
Presentation

Documentation and presentation make or break a cost estimating decision outcome



Source: GAO.

Uncertainty in cost estimating



Our area of interest

Cost estimating methods

Analogy

cost of **similar programs** is used to estimate a new one and adjusts for differences

New program cost = (scaling factor) × (historical program cost)

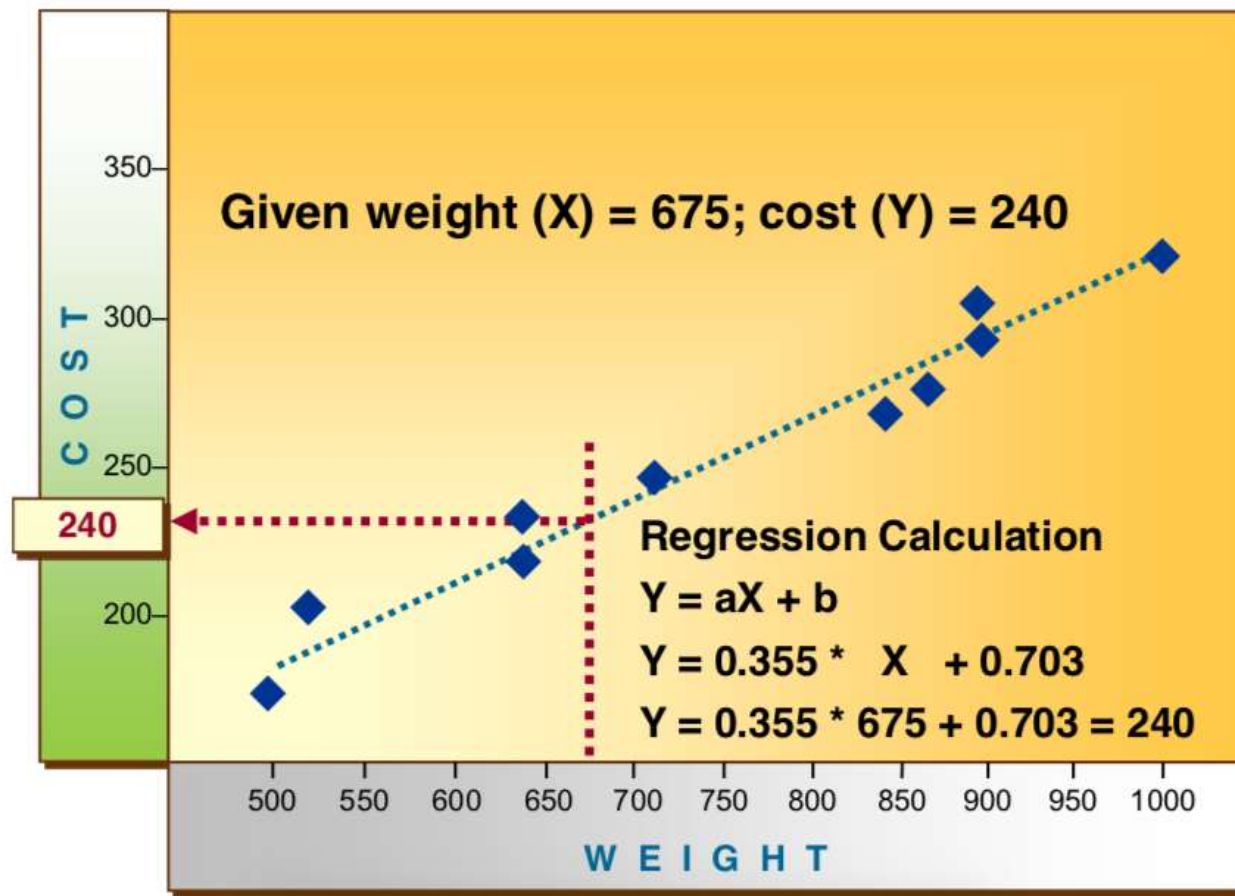
Parameter	Existing system	New system	Cost of new system (assuming a linear relationship)
Engine	F-100	F-200	
Thrust	12,000 lbs	16,000 lbs	
Cost	\$5.2 million	X	$(16,000/12,000) \times \$5.2 \text{ million} = \6.9 million

Source: © 2003, Society of Cost Estimating and Analysis (SCEA), "Costing Techniques."

Cost estimating methods

Parametric

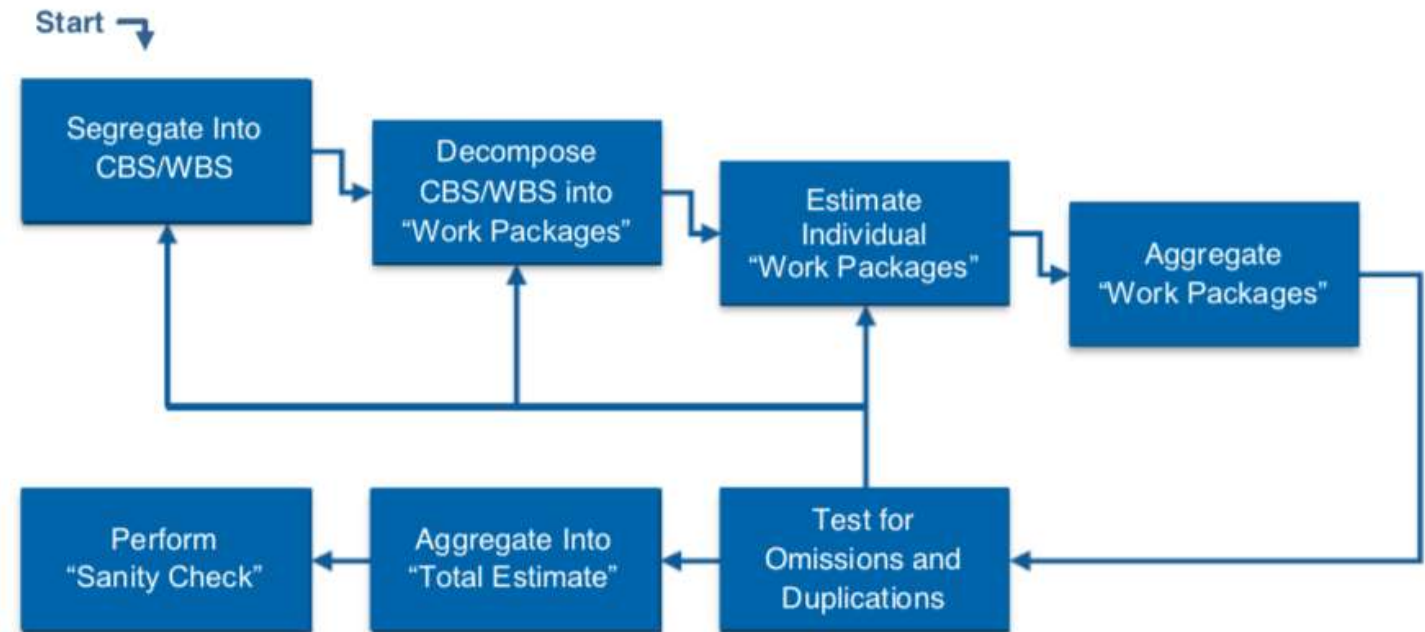
cost is related to one or more technical, performance, cost program parameters, using **statistical relationships**



Cost estimating methods

Engineering build-up

cost estimate developed at the lowest level of the **WBS**: the sum of the pieces becomes the estimate

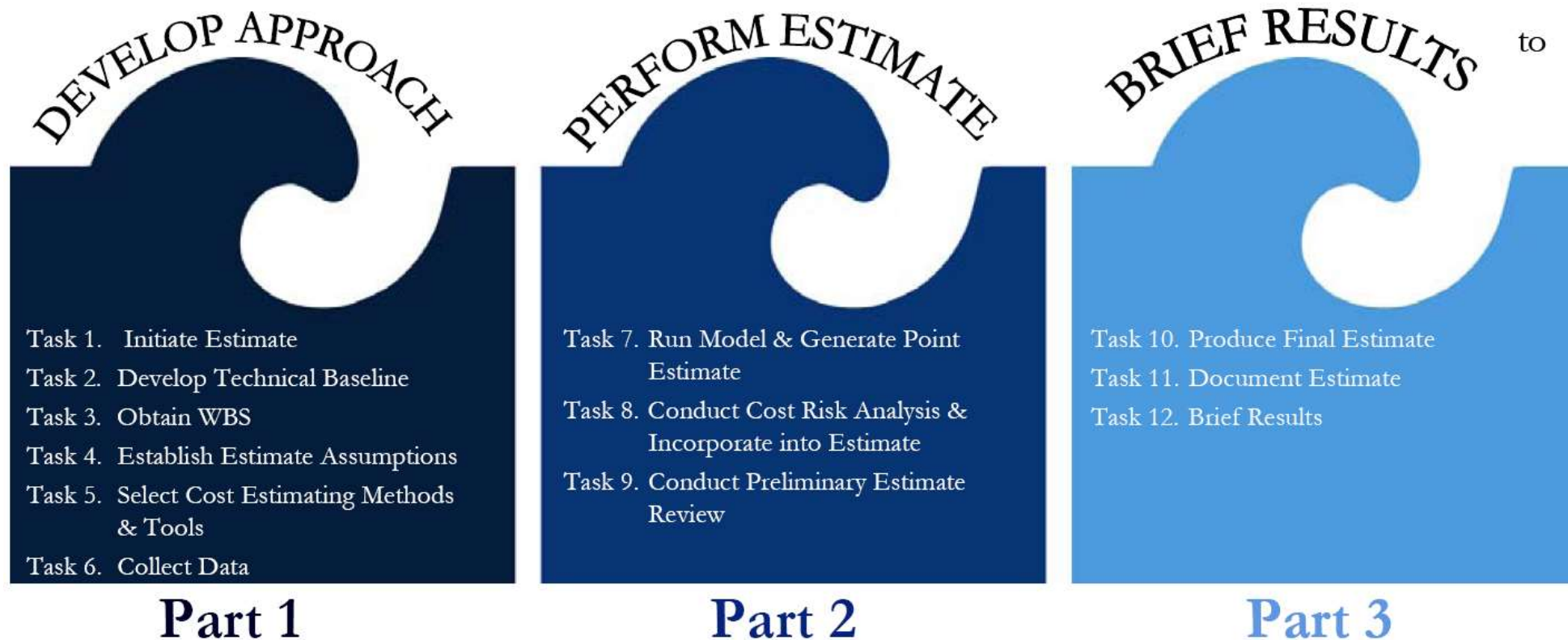


Naval ship cost estimating

ESWBS Names and Group Descriptions

Group #	ESWBS Name	Group Description
100	Hull Structure	Includes shell plating, decks, bulkheads, framing, superstructure, pressure hulls, and foundations
200	Propulsion Plant	Includes boilers, reactors, turbines, gears, shafting, propellers, steam piping, lube oil piping, and radiation shielding
300	Electric Plant	Includes ship service power generation equipment, power cable, lighting systems, and emergency electrical power systems.
400	Command and Surveillance	Includes navigation systems, interior communications systems, fire control systems, radars, sonars, radios, teletype equipment, telephones, and command and control systems.
500	Auxiliary Systems	Includes air conditioning, ventilation, refrigeration, replenishment-at-sea systems, anchor handling, elevators, fire extinguishing systems, distilling plants, cargo piping, steering systems, and aircraft launch and recovery systems
600	Outfit and Furnishings	Includes hull fittings, painting, insulation, berthing, sanitary spaces, offices, medical spaces, ladders, storerooms, laundry, and workshops
700	Armament	Includes guns, missile launchers, ammunition handling and stowage, torpedo tubes, depth charges, mine handling and stowage, and small arms.
800	Integration/Engineering	Includes all engineering effort, both recurring and nonrecurring. Nonrecurring engineering is generally recorded on the Construction Plans category line of the end cost estimate while recurring engineering is recorded in Group 800 of the Basic Construction category.
900	Ship Assembly and Support Services	Includes staging, scaffolding, and cribbing; launching; trials; temporary utilities and services; materials handling and removal; and cleaning services

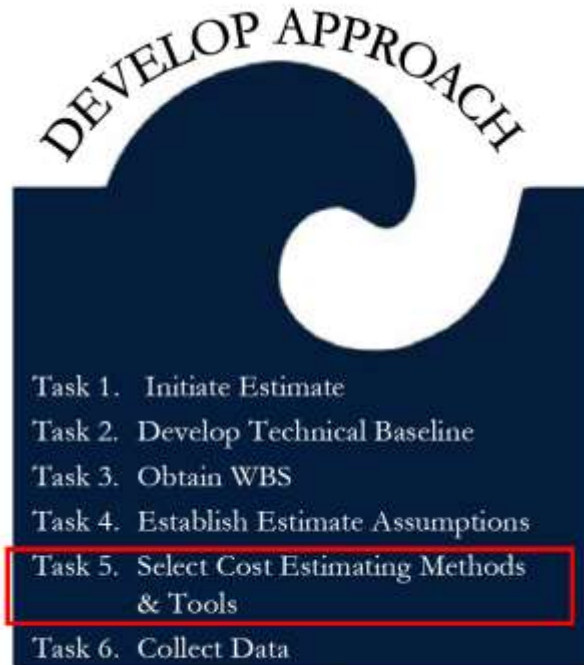
Naval ship cost estimating



Agenda

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Motivation



Part 1

Methods and tool selection decisions are influenced by:

- ✓ the level of the program definition
- ✓ the purpose of the estimate
- ✓ the **availability** of cost, technical, or economic data
- ✓ the **quality** of the cost, technical or economic data
- ✓ and time constraints

Motivation

Cost Estimating Methodology by Program Life Cycle Phase

	Concept Refinement	Technology Development	System Development & Demonstration	Production & Development	Operations & Support
Analogy	●	●	◐	◐	◐
Parametric	●	●	◐	◐	●
Engineering Build-Up	◐	●	●	●	◐
Legend	○ <i>Not Applicable</i> ◐ <i>Sometimes Applicable</i> ● <i>Applicable</i>				

Motivation

Common Estimating Methods by Life Cycle Phase



Motivation

Common Estimating Methods by Life Cycle Phase

Program Life Cycle			
Phase A Concept Development	Phase B / C Design	Phase D Build	Operations & Support
Analogy	Parametric	Engineering	Extrapolation From Actuals
Gross Estimates		Detailed Estimates	

Motivation

If ...

- ...the applied cost estimation methods are **equally valid and applicable** for conceptual design
- ...each method leads to (slightly different) **reliable results**, based on different base information
- ...each method provides with **relevant information to the decision makers**

Then ...

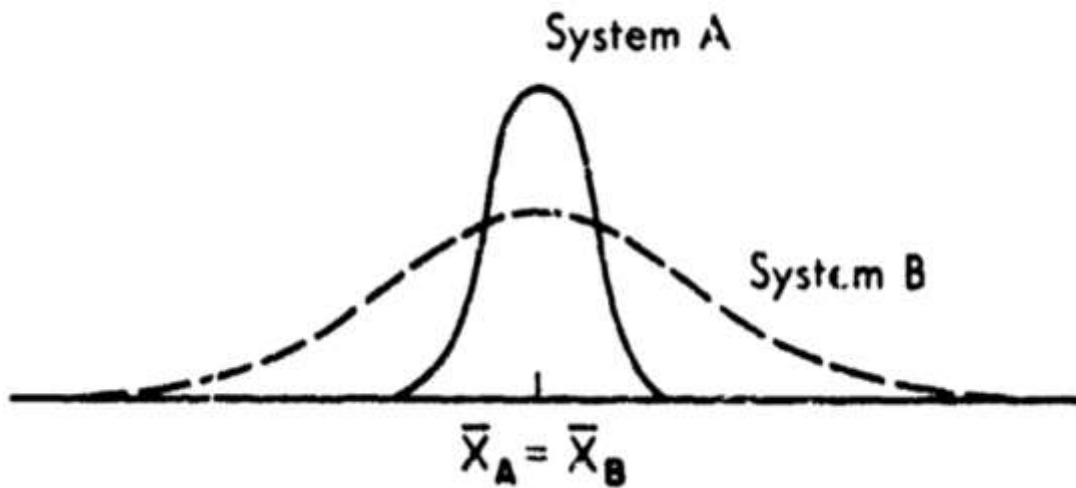
it becomes necessary to have an additional rational method that facilitates the decision-making process for the obtention of a single resultant result !

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The proposed approach

"Cost estimates are expressed as **probability distributions** to reflect the actual, though perhaps unmeasurable, **uncertainty** surrounding each estimate."



Relative likelihood of occurrence vs. Cost

The proposed approach

- “Different decision-makers inherently have different judgments or opinions on a decision target”
- Aggregation of those different opinions is formed by a consensus
- “The decision-maker’s opinion can be represented by a probability distribution function” (PDF)
- The problem reduces to the **aggregation** of a set of distributions to an ***aggregated or consensus distribution***.



A novel approach to probability distribution aggregation

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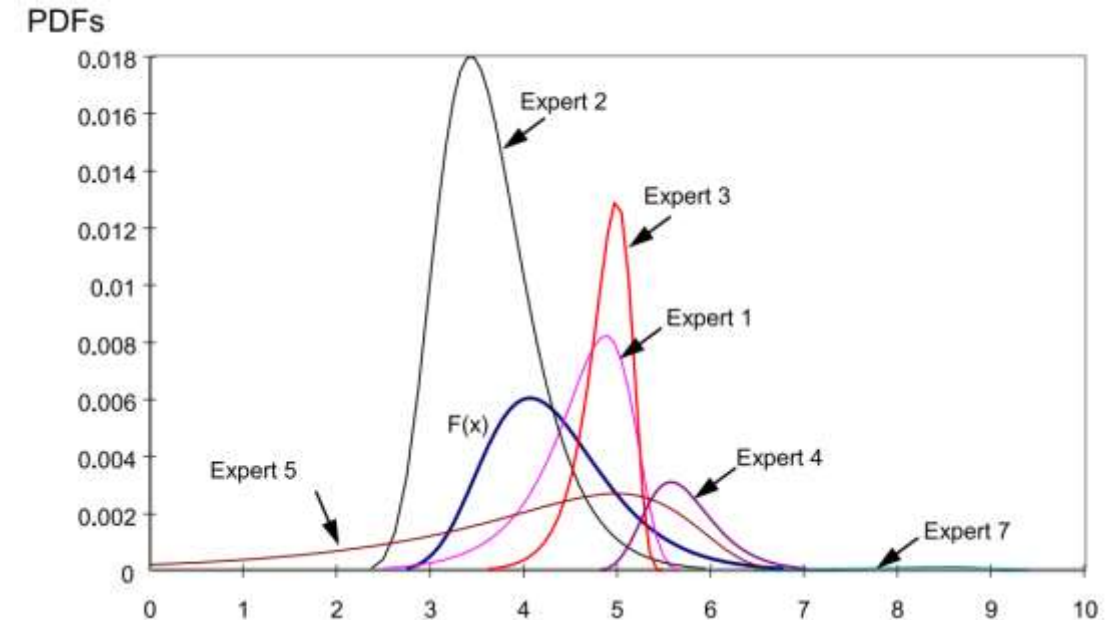
The proposed approach

- Aggregated PDF* $f(x)$

$$f(x) = \sum_{i=1}^m w_i f_i(x)$$

Linear combination of individual cost estimation PDFs

$$0 \leq w_i \leq 1, \quad \sum_{i=1}^m w_i = 1$$



PDF* : Probability Distribution Function

The proposed approach

1. “What should be criterion applied to evaluate decision-makers?”
2. “How should weight be assigned to decision-makers?”

Methods

- Ranking of decision-makers
- Delphi method
- Analytic Hierarchy Process
- ...etc

$$w_i = \frac{r_i}{\sum_{i=1}^m r_i}.$$

The proposed approach

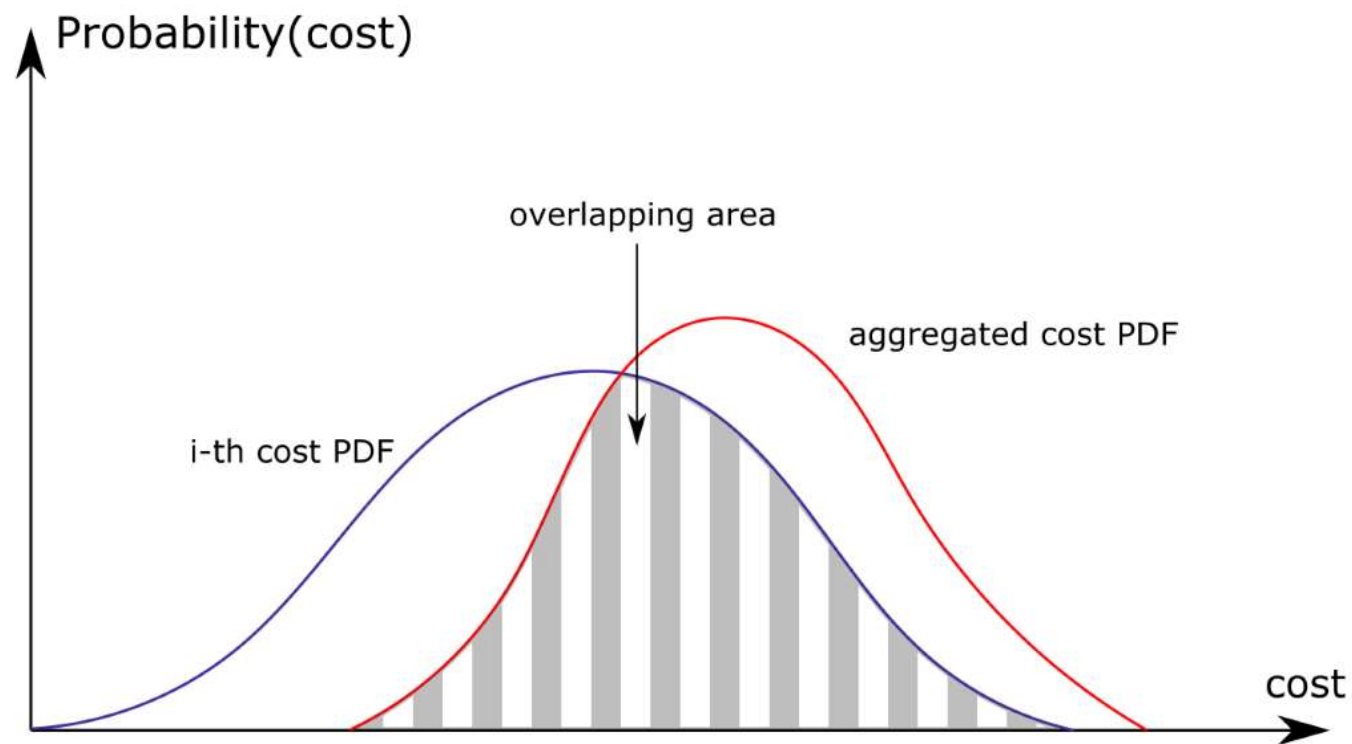
Objective:

Maximum consensus or minimum difference among cost estimation results

Keypoints:

- The *expertise* of a cost estimation method is represented by the *overlapping area between its distribution and the aggregated distribution*.
- The weight of a cost estimation model is given in proportion to the corresponding overlapping area.

The proposed approach



$$W_i = \frac{A_i}{\sum_{i=1}^m A_i}$$

The proposed approach

Goal:

Maximize the sum of the overlapping areas for all cost estimation methods (i.e., total overlapping area)

→ find the weights that maximize this sum of overlapping areas

$$\max A_{tot} = \sum_{i=1}^m A_j \quad s.t \quad 0 \leq w_i \leq 1, \quad \sum_{i=1}^m w_i = 1$$

An optimization technique is employed to determine the weights.

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Example

Estimate the shipbuilding cost of a given naval ship , based on the following results obtained from different cost estimation methods

Cost estimation method	Minimum cost (USD)	Expected cost (USD)	Maximum cost (USD)
Carreyette	62,048,269	68,942,521	75,836,773
Lamb	62,304,721	73,299,672	84,294,622
CGT	68,546,855	78,957,125	89,293,750
Multiple regression	72,844,500	90,443,000	108,041,000

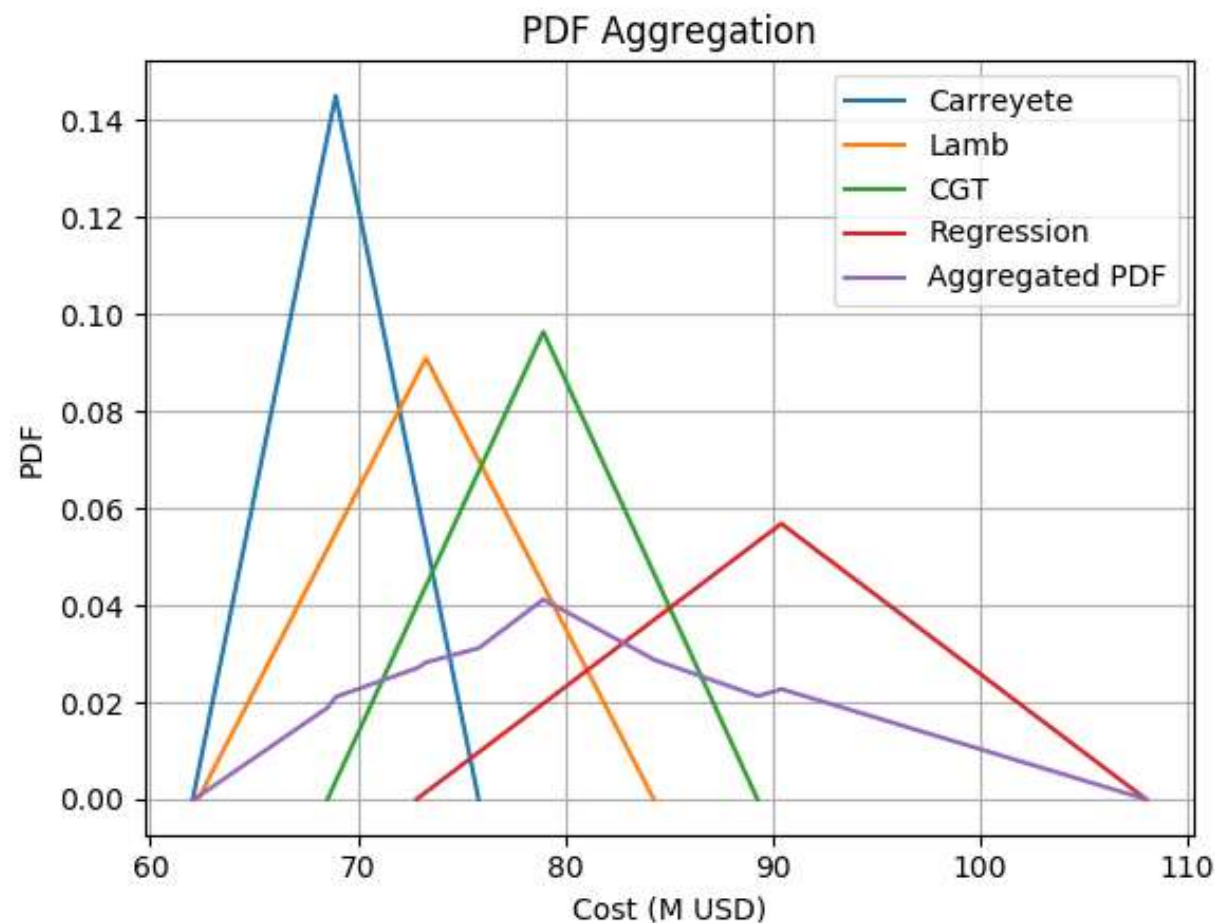
Example

Cost estimation method	Minimum cost (USD)	Expected cost (USD)	Maximum cost (USD)
Carreyette	62,048,269	68,942,521	75,836,773
Lamb	62,304,721	73,299,672	84,294,622
CGT	68,546,855	78,957,125	89,293,750
Multiple regression	72,844,500	90,443,000	108,041,000

Cost estimation method	Weight (w)
Carreyette	0.1
Lamb	0.1
CGT	0.3
Regresión múltiple	0.4

Sum of overlapping areas = 0,89

Non-optimal (arbitrary) weights

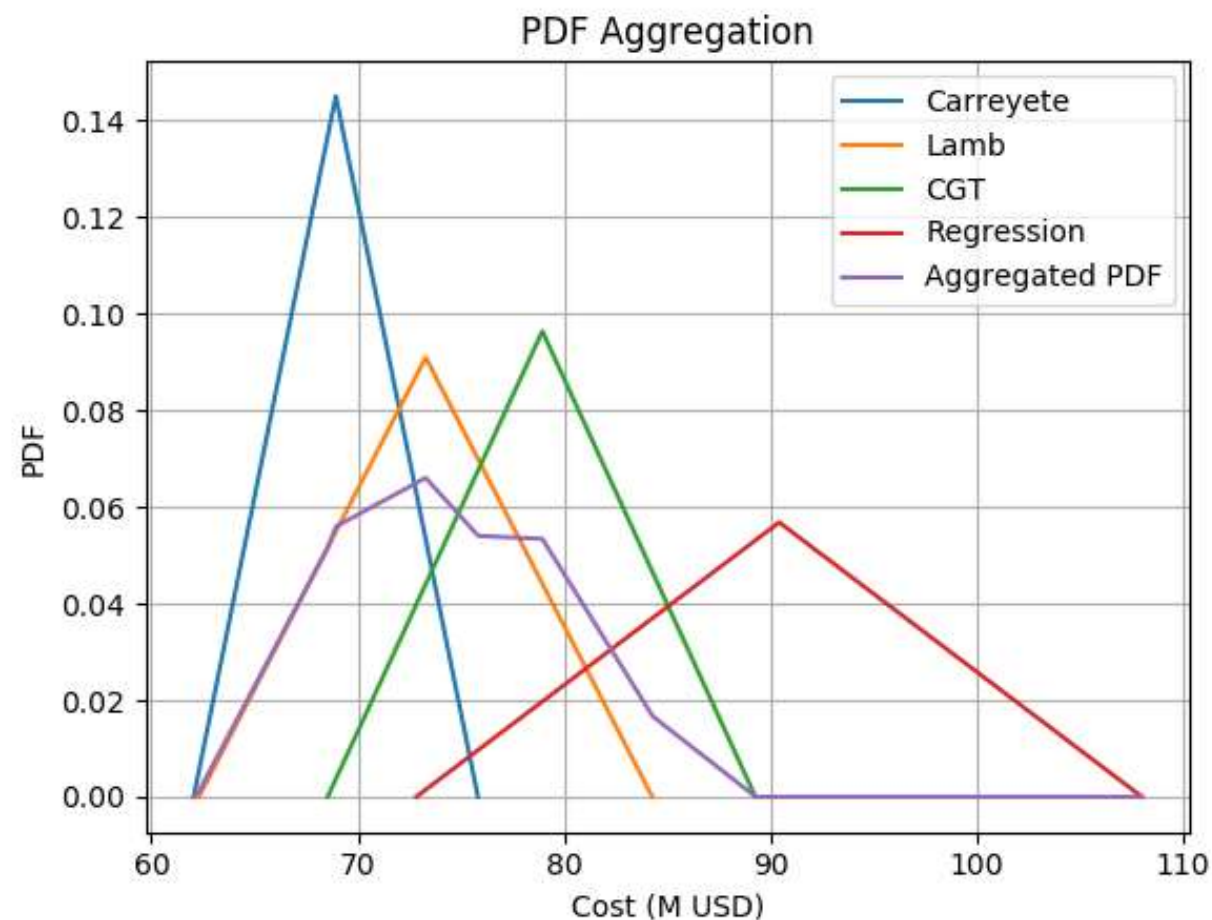


Example

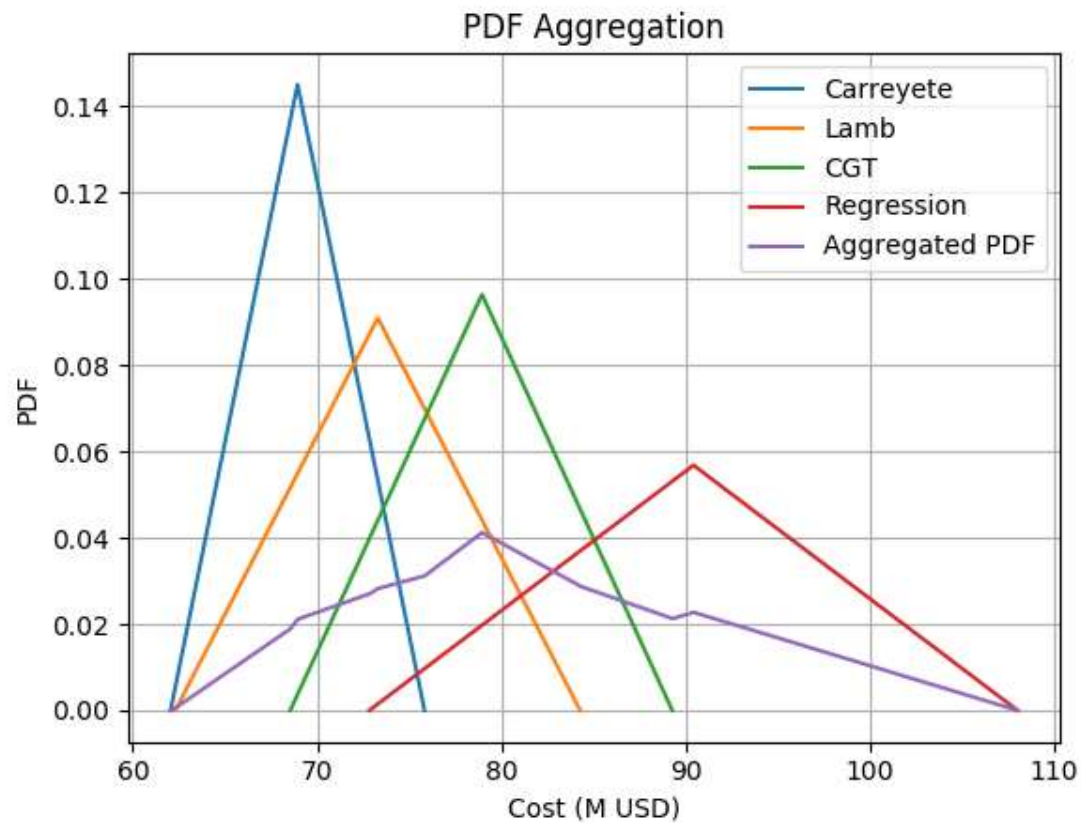
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Lamb	62,304,721	73,299,672	84,294,622
CGT	68,546,855	78,957,125	89,293,750
Multiple regression	72,844,500	90,443,000	108,041,000

Cost estimation method	Weight (w)
Carreyette	0.215
Lamb	0.425
CGT	0.358
Regresión múltiple	0.000

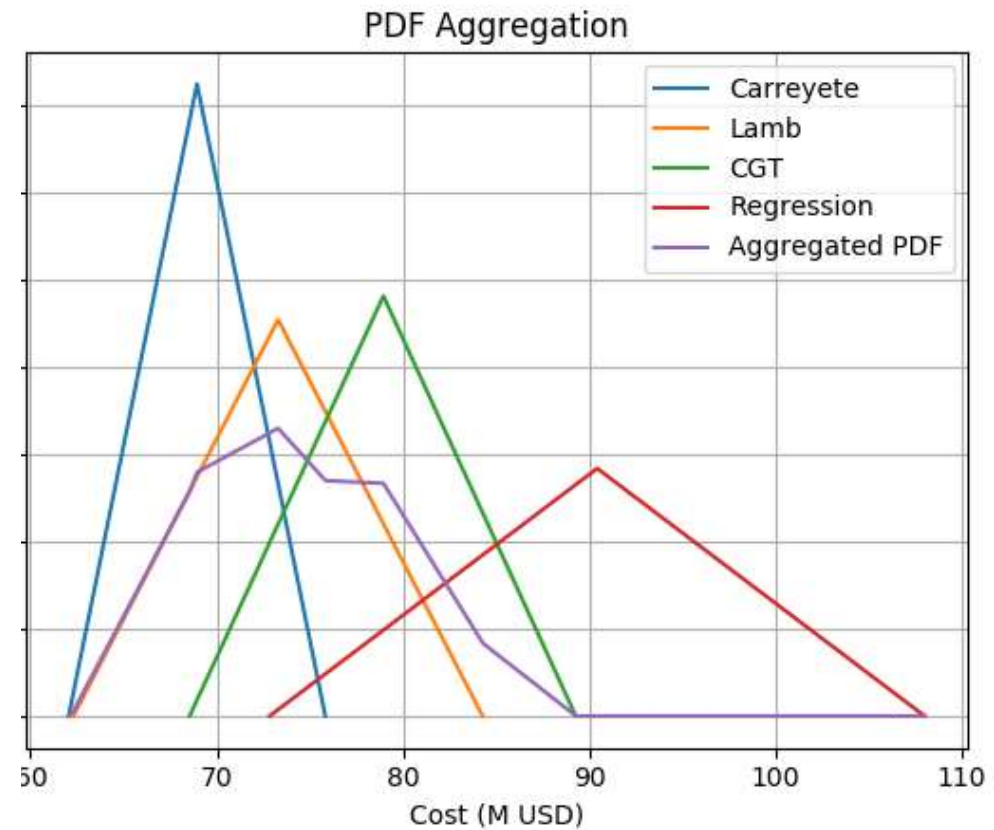
Sum of overlapping areas = 1.0
Optimal weights



Example

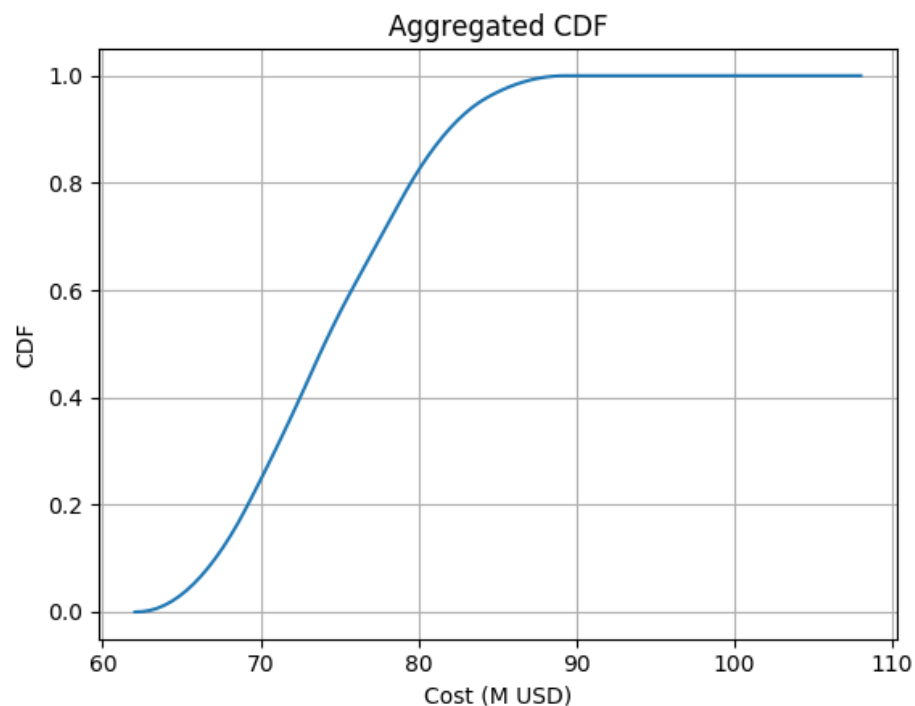


Aggregated PDF with non-optimal weights



Aggregated PDF with Optimal weights

Example



$$P(\text{Cost} \leq 78.56 \text{ M USD}) = 0.75$$

$$P(\text{Cost} \leq 79.52 \text{ M USD}) = 0.8$$

Cumulative Aggregated Cost Distribution Function

Cost (M USD)	Aggregated CDF
75,0	0,557
76,0	0,612
77,0	0,666
78,0	0,720
79,0	0,773
80,0	0,823
81,0	0,866
82,0	0,902
83,0	0,931
84,0	0,953
85,0	0,969
86,0	0,982
87,0	0,991
88,0	0,997
89,0	1,000
90,0	1,000
91,0	1,000
92,0	1,000
93,0	1,000
94,0	1,000
95,0	1,000

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Concluding remarks

A **rational methodology for the aggregation of probability distributions** has been applied for the development of the cost estimate of a naval ship, during early stages of design.

The presented methodology can be used to assist during decision **making processes around the cost estimate of naval vessels** in the early design phases, where more than one estimation method can be used.

Thanks for your attention!

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